

Agenda – TMN Meeting #47

Meeting topic: **Field Trial Design and Collaboration**

Date: Thursday 9th and Friday 10th May 2019

Venue: ConocoPhillips, 935 N. Eldridge Pkwy, (Spirit Two or EC3 building), Houston, TX77079.
Tel +1 281-293-1000

ConocoPhillips
contact: John Hand, Office: +1 281-293-2675

OTM contact: Henry St Aubyn, OTM Consulting, Mobile: +1 832-985-2449, Office: +1 832-431-3147

Dinner: Tbc

Day 1 (Thursday 9 th May)			
	Arrival, tea/coffee, networking		08.30
1	Welcome, introductions and objectives/ agenda	OTM/ all	08.45
2	ConocoPhillips Introduction/	ConocoPhillips	09.15
	Tea / coffee		10.15
3	Round table sharing of successful practices/ case histories etc. related to meeting topic (see guidelines below)	All attendees	11.45
	Lunch		13.00
4	OTM Thought Piece	OTM	14.00
5	Round table sharing (continued)	All attendees	14.45
	Tea / coffee		16.00
6	Round table sharing (continued)	All attendees	16.30
	End of day 1		17.30
	Dinner (Tbc)		19.30

Day 2 (Friday 10 th May)			
	Arrival, tea/coffee, networking		08.10
7	Further round table sharing of successful practices/ case histories etc. related to meeting topic	All attendees	08.30
	Tea / coffee		10.00
8	Round table sharing (continued)		10.30
9	TMN future plans– meeting topics etc./ Any other business	OTM/ All attendees	11.45
	Lunch		12.00-13.00

Presentation and Discussion Guidelines

As has happened so successfully at previous TMN meetings, all TMN members attending the meeting are encouraged to present on their company's practices/ lessons learnt relating to the meeting topics.

This TMN meeting will focus on **“Field Trial Design and Collaboration”**.

Each member will have approximately 45 minutes to present and discuss questions. Please come with some PowerPoint slides for your presentation. Based on the topic, the bullets below include some ideas to pick from.

Field Trial Design and Collaboration

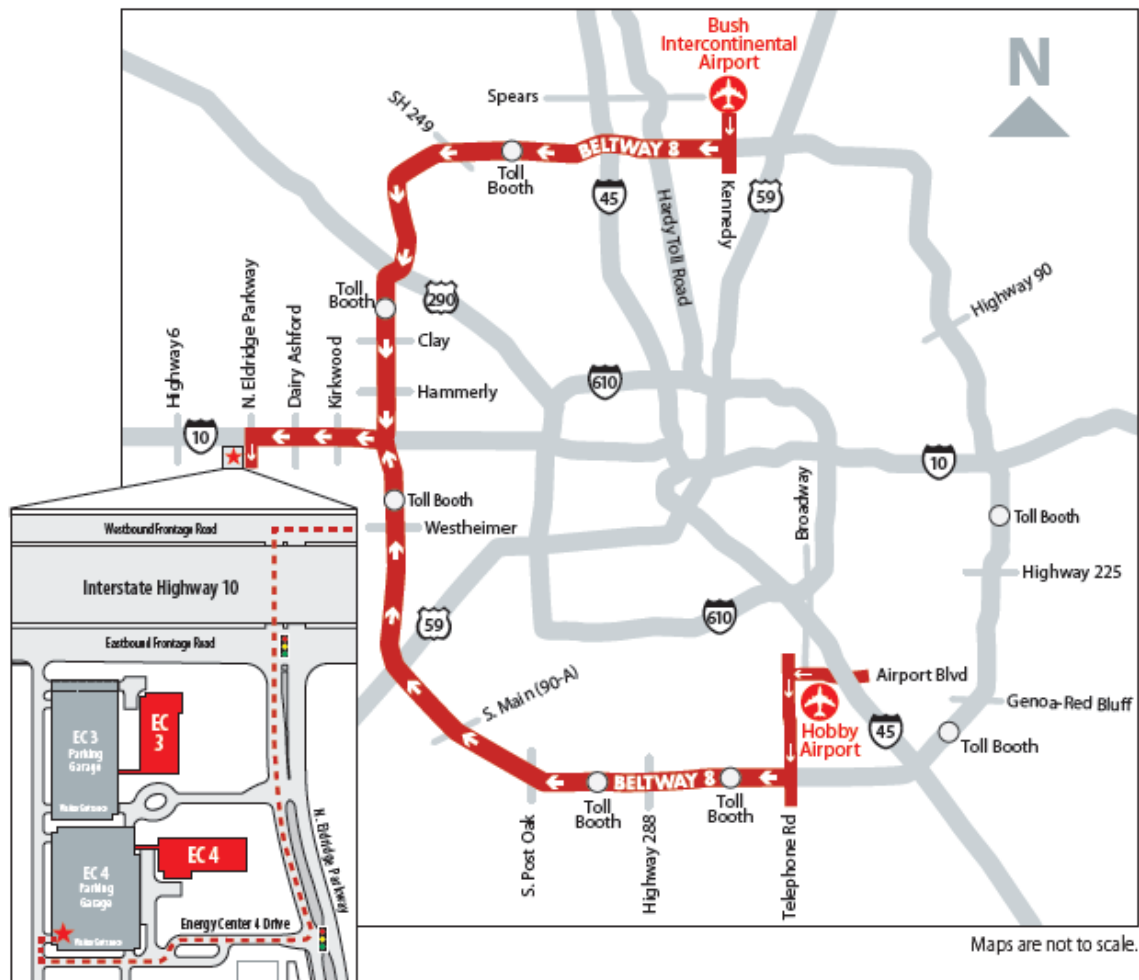
- Does your company have a central process for technology deployment?
 - What does that process comprise?
- How are field trials managed and funded?
 - Who typically pays for the field trial? Does this vary by technology type or risk profile?
 - What are the biggest challenges you face in managing field trials/ how do you successfully handle these?
 - What essential elements make for effective field trials (i.e. what are golden rules to a successful field trial) and what are these elements e.g. people, processes, organisation?
- How do field trials vary by technology type / area? For example:
 - Which technologies are most difficult to trial and why? What strategies do you use to overcome this?
 - Is there a bias towards trialling certain technologies? Do certain types of technology tend to be more successful than others?
- What observations do you have regarding field trialling technologies? For example:
 - How do you incorporate the lessons learnt from field trials and facilitate knowledge transfer when deploying technology? What works well and where do you still have challenges?
 - What are effective strategies for accelerating deployment and simplifying qualification requirements and processes?
 - What standardisation opportunities do you foresee?
 - How do you incentivise calculated risk taking to promote take-up of new technology?
- What commercial aspects are important in piloting and deploying new technology? How do these affect your approach?

Please provide a couple of case histories to illustrate the practices/ processes described above.

Map / Directions

Directions to ConocoPhillips Energy Center Campus

925 N. Eldridge Parkway + Houston, Texas 77079 + Main Phone: 281-293-1000



DIRECTIONS

1. Beltway 8 (Sam Houston Tollway) to I-10 West – tolls are \$1.75.*
*Main Lane Cash Lines are \$1.75.
EZ-Tag Lanes are \$1.45.
(A) Two tolls from Bush Intercontinental Airport
(B) Three tolls from Hobby Airport
2. I-10 West to N. Eldridge Parkway exit.
3. Left turn (south) on N. Eldridge Parkway.
4. Proceed south on N. Eldridge Parkway to the stoplight and turn right (west) on Energy Center 4 Drive.
5. Continue west toward the southwest visitor entrance of the EC4 Parking Garage.

Houston Emergency Road Assistance:
TX DOT Courtesy Patrol
Monday - Friday, 6 a.m. - 10 p.m.
Phone: 713-225-5627



CS 18-0916

Recommended Hotels

Omni Westside

13210 Katy Freeway Houston, Texas 77079

Tel no: +1 (281) 558-8338

Website: <https://www.omnihotels.com/>

Hilton Garden Inn

12245 Katy Freeway, Houston, Texas, 77079, USA

Tel no: +1-281-531-0220

Website: <https://hiltongardeninn3.hilton.com/>

Courtyard by Marriott – Energy Corridor

12401 Katy Freeway (I-10 & Dairy Ashford) Houston, Texas 77079 USA

Tel no: +1 281-496-9090

Website: <https://www.marriott.com/hotels/>

Embassy Suites - Katy

16435 Katy Freeway, Houston, Texas, 77094, USA

Tel no: +1-281-398-0900

Website: <https://embassysuites3.hilton.com/en/hotels/>

The Hotel Sorella

800 Sorella Ct, Houston, TX 77024

Tel no: +1 713.973.1600

Website: <https://www.hotelsorella-citycentre.com/>